| PRE-BID CLARIFICATION AGAINST NIT NO. TPCODL/P&S/145/20-21 FOR RATE CONTRACT FOR SUPPLY OF SAFETY GLOVES |  |   |  |  |
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| Sl. No.  | Clause No. &<br>Name                   | Clause Description  | Clarification Required by RayChem RPG  | TPCODL's Response  |
|  | 1.7<br>Qualification<br>Criteria<br>c. | supply of similar item Safety Gloves (in Govt. Org/Discoms/Utilities/Industries/PSU ) with  | In line with the Govt. of India's 'Make in India initiative', RaychemRPG is manufacturing IEC compliant & CE Certified gloves in India and exporting them to different countries including Europe. We will provide the Purchase order copies of our supplies to other countries. Kindly confirm the acceptance of the same. In India, we supply most of our order through our channel partners/dealers. Kindly confirm the acceptance of Purchase Order copies placed by our channel partners on RaychemRPG. | PO executed to Indian clients also to be provided.   |
| 2  | 1.7<br>Qualification<br>Criteria<br>c. | Bidder should have at least the Purchase order single / Multiple copy of experience in supply of similar item Safety Gloves (in Govt. Org/Discoms/Utilities/Industries/PSU) with performance certificate.   | A performance certificate is generally not issued by Utilities or Industries. We request you to kindly remove the requirement of performance certificate.  | Relevant Provision of the<br>Tender docoment at clause (-<br>1.7 i.e Qualification Criterial<br>shall prevail. |
| 3  | 1.7<br>Qualification<br>Criteria<br>d. | Bidder must have successfully executed the supply of safety Gloves for a minimum 5000 Qty. or more in a single order or 3000 Qty each in 2 orders or 2000 Qty each in 3 orders within last 5 years. Copy of completion certificates to be submitted in this regard. | We request you to please modify the minimum supply criteria w.r.t the tender quantity as specified in other Tata Power Gloves tender. We humbly request to modify the PQR as follows:  "The bidder/OEM should have executed supply orders of Safety Gloves for 100% of the tender quantity or a single order for 50% of tender quantity or 2 orders each for 30% tender quantity or 3 orders each for 25% tender quantity during last 3 years."  | Clause no. 1.7 Qualification<br>Criteria, shall prevail.   |
| 4  | 1.7<br>Qualification<br>Criteria<br>d. | Copy of completion certificates to be submitted in this regard.   | A completion certificate is generally not issued by Utilities or Industries. We request you to kindly remove the requirement of completion certificate.  | Documents related to successful inspection and accetance by concerned client to be produced.                   |
| 5  | Annexure 1                             | Itor each line item of ROO  | RayChem RPG is manufacturing IEC compliant & CE Certified gloves electrical insulating gloves at our state of Art manufacturing facility at Vasai near Mumbai. We will be quoting gloves only against serial no. 1 and 3 of the schedule of items Kindly confirm the acceptance of the same.   | Provision mentioned in<br>Annexure-1 in the tender<br>document, shall prevail.                                 |